

# Webinar Anatomy of a Legal Citation

"Can't you just Google that?"



Go behind the scenes to see what goes into finding and delivering quality legal research.

PRESENTED BY

# ZASIO

YOUR COMPLETE INFORMATION GOVERNANCE PARTNER

## **Your Presenters**



Jake Naylor, JD, IGP
Senior Analyst / Licensed Attorney



Warren Bean, CRM, CISM
Director of Products & Technology

# Today's Agenda

## **About Zasio**

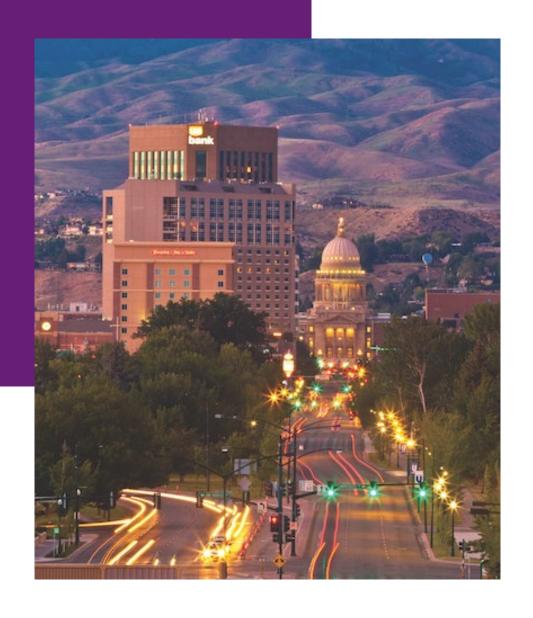
## Discussion

- Background on Legal Citations
- Sources
- Sifting
- Normalizing & Formatting
- Common Issues

Q & A







# About Zasio

In Case You Hadn't Heard...

- Founded in 1987 by Kevin Zasio
- Created the first full lifecycle RM software
- Launched a world-class Consulting Division in 1995
- Developed the first RRS research tool in 1995
- Marked by Continuity and Continuous Innovation





Since 1995...

160,000 235

Citations Jurisdictions

58,000 81

Distinct Regulated Parties Business Categories

### How hard could this be?

"All of these regulations are now on the internet, so can't I just do my own searches, or at very least have my in-house attorney do it?"





## What is a Citation?

A summary of any law, rule, or regulation concerning record-keeping promulgated by governmental or non-governmental organizations that is aligned with the operational and jurisdictional scope of specific regulated parties

## Question:

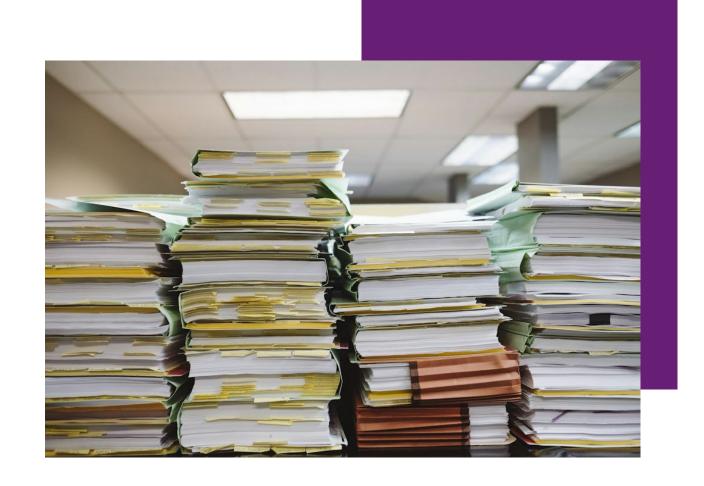
How long do I need to keep payroll tax records in New York?





**Answer:** 

Three years

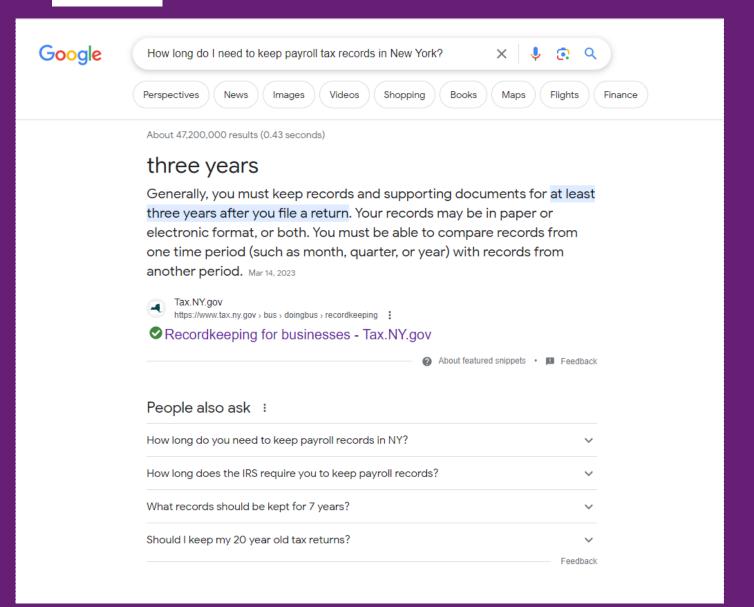


# The REAL Question:

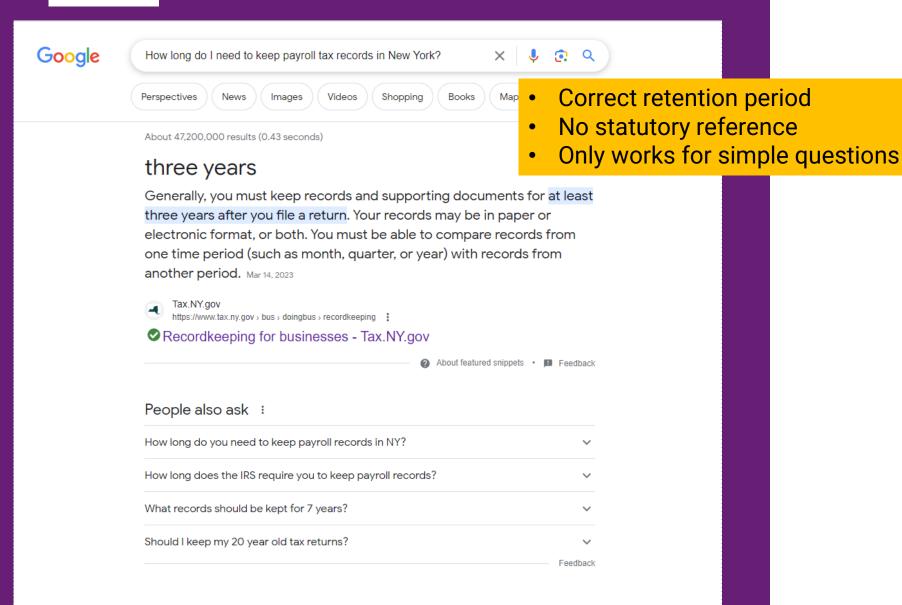
**How Did We Get There?** 

Google





## Google



## **ChatGPT**

M You

How long do I need to keep payroll tax records in New York?

ChatGPT

As of my last knowledge update in January 2022, the recommended retention period for payroll tax records in New York is generally four years. However, it's important to note that record retention requirements can change, and it's always advisable to check with the latest guidelines from the New York State Department of Taxation and Finance or consult with a tax professional for the most up-to-date information.

Government agencies may update their regulations, so it's crucial to stay informed about any changes in recordkeeping requirements. Additionally, specific industries or circumstances may have different retention periods, so it's recommended to verify the current guidelines based on your particular situation.

What is the citation for that retention period?

ChatGPT

I don't have access to real-time databases or the internet to provide you with the most current citation. However, as of my last knowledge update in January 2022, the general recommendation for retaining payroll tax records for four years in New York was based on standard business practices and guidelines provided by the New York State Department of Taxation and Finance.

For the most accurate and up-to-date information, I recommend checking directly with the official website of the New York State Department of Taxation and Finance or consulting with a qualified tax professional. They can provide you with the latest information on record retention requirements based on any changes in regulations or laws that may have occurred since my last update.





Message ChatGPT...

ChatGPT can make mistakes. Consider checking important information

## **Bing Copilot**

How long do I need to keep payroll tax records in New York?

- Searching for: payroll tax records retention New York
- Generating answers for you...

Your personal and company data are protected in this chat

In New York, you are generally required to keep payroll records and supporting documents for at least three years after you file a return 1. This includes documents such as canceled checks, receipts, cash register tapes, purchase orders, and other sales records 1.

However, there are specific recordkeeping requirements for certain types of records. For example, payroll records showing each employee's name, address, occupation, rate of pay, and compensation earned each week need to be retained 2.

Please note that these are general guidelines and the exact requirements may vary depending on the specifics of your business and the types of records. It's always a good idea to consult with a tax professional or legal advisor to ensure you're in compliance with all relevant regulations.









What is the citation for that retention period?

- Searching for: payroll tax records retention New York
- Generating answers for you...

Your personal and company data are protected in this chat

The information about the retention period for payroll tax records in New York is cited from the official website of the New York State Department of Taxation and Finance 1 and the New York State Bar Association 2. These sources state that you are generally required to keep payroll records and supporting documents for at least three years after you file a return 1. Payroll records showing each employee's name, address, occupation, rate of pay, and compensation earned each week need to be retained 2.

3 8 D 1 (1)









2 of 30 responses

## **ChatGPT**

- Wrong retention period
- Outdated answer
- No statutory reference How long do I need to keep payroll tax reco

## 6 ChatGPT

As of my last knowledge update in January 2022, the recommended retention period for payroll tax records in New York is generally four years. However, it's important to note that record retention requirements can change, and it's always advisable to check with the latest guidelines from the New York State Department of Taxation and Finance or consult with a tax professional for the most up-to-date information.

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#### ChatGPT

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Message ChatGPT...

ChatGPT can make mistakes. Consider checking important information

## **Bing Copilot**

- Correct retention period
- No statutory reference
- Searching for: payroll tax records retention New York Generating answers for you... Your personal and company data are protected in this chat In New York, you are generally required to keep payroll records and supporting documents for at least three years after you file a return 1. This includes documents such as canceled checks, receipts, cash register tapes, purchase orders, and other sales records 1. However, there are specific recordkeeping requirements for certain types of records. For example, payroll records showing each employee's name, address, occupation, rate of pay, and compensation earned each week need to be retained 2. Please note that these are general guidelines and the exact requirements may vary depending on the specifics of your business and the types of records. It's always a good idea to consult with a tax professional or legal advisor to ensure you're in compliance with all relevant regulations. What is the citation for that retention period?

Searching for: payroll tax records retention New York

Your personal and company data are protected in this chat

Generating answers for you...

The information about the retention period for payroll tax records in New York is cited from the official website of the New York State Department of Taxation and Finance 1 and the New York State Bar Association 2. These sources state that you are generally required to keep payroll records and supporting documents for at least three years after you file a return 1. Payroll records showing each employee's name, address, occupation, rate of pay, and compensation earned each week need to be retained 2.



2 of 30 responses



# Regulatory Sources

Finding the right haystacks

#### **Primary vs. Secondary Sources**

- Statutes
- · Administrative Rules and Regulations
- Official Governmental Declarations or Decisions

#### US vs. International

- Over half of the citations are from the US
- Languages and Translation

#### **Government vs. Self-Regulatory**

- FINRA, ICH, NARUC, etc.
- How do you know if an NGO has authority?

#### **Vetting Sources**

- What makes a source reliable?
- Is the source complete?
- What format is the source data?



# Citation Sifting

Looking for the right needles in the right haystacks

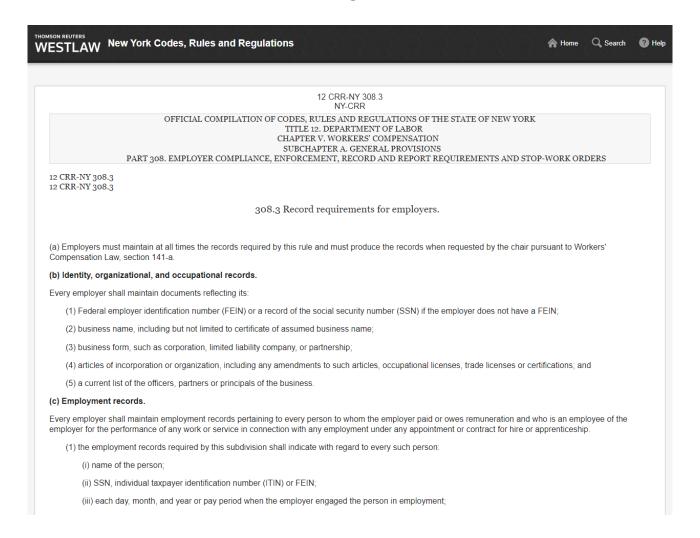
### It helps to know what to look for

- Developing Queries
- Common Terms
- Relevancy
- Laws and Regulations
- Retention vs. Handling Requirements
- · Case Law and Enforcement Decisions



# **Statutory Text**

What the information might look like to start with



(v) all employment reports and quarterly combined withholding, wage reporting and unemployment insurance quarterly combined tax returns and unemployment insurance registration records with identifying unemployment insurance registration numbers filed pursuant to the Labor Law and Tax Law.

#### (d) Tax records.

Every employer shall maintain all tax returns and forms, together with supporting records and schedules, filed with the Internal Revenue Service, New York State Department of Taxation and Finance and New York State Department of Labor.

#### (e) Account records.

Every employer shall maintain monthly, quarterly, or annual statements for all open or closed business accounts established by the employer or on its behalf with any credit card company or any financial institution, such as bank, savings bank, savings and loan association, credit union, or trust company.

#### (f) Employers must maintain a record of transactions, such as a general ledger, including both debits and credits.

Such record shall include all payments to employees and independent contractors, and employers shall maintain a record of check and cash disbursements reflecting

client, and the payments to and the pay period, type of service, and location of service performed by each such employee. In addition, the temporary labor service shall maintain records of payments that it received from the client.

#### (h) Invoices from contracted entities.

Every employer shall maintain all invoices received from an entity it contracts with for work or service performed by such contracted entity for the employer and a record of all payments to each contracted entity, including the date and type of service, and location of service performed by each such contracted entity.

#### (i) Workers' compensation insurance and certificates of election to be exempt.

- (1) Every employer shall maintain all workers' compensation insurance policies obtained by the employer or on the employer's behalf and all endorsements, declaration pages, certificates of workers' compensation insurance, notices of cancellation, notices of non-renewal, or notices of reinstatement of such policies.
- (2) Every employer shall maintain all premium audit documents provided by the workers' compensation carrier to the employer and all premium self-audits, together with supporting documentation and correspondence provided by the employer to its workers' compensation carrier.
- (3) Every contractor shall retain evidence of workers' compensation insurance of every subcontractor required to maintain such insurance.

#### (j) Contracts.

Each employer shall maintain all completely executed written contracts between it and a general contractor, subcontractor, independent contractor, building or premises owner, or employee leasing company licensed under Labor Law, section 918, which specify the terms of reimbursement and performance of any work or service.

#### (k) Records retention.

An employer shall maintain the records specified in this Part for the current calendar year and for the preceding three calendar years, in original form. A legible copy of the original record is an acceptable substitute for the original.

#### (I) Records location.

An employer shall make the records specified in this section available at a location specified by the chair or his designee within New York State upon demand by the chair or his designee.

- (m) Notwithstanding any provision of this section, employers shall abide by additional recordkeeping requirements set by any other New York State or local law, rule, or regulation.
- (n) Notwithstanding subdivisions (b) through (k) of this section, employers of domestics shall be required to maintain only a record of the number of domestics employed by the employer at any time.

12 CRR-NY 308.3 Current through June 30, 2021

**END OF DOCUMENT** 





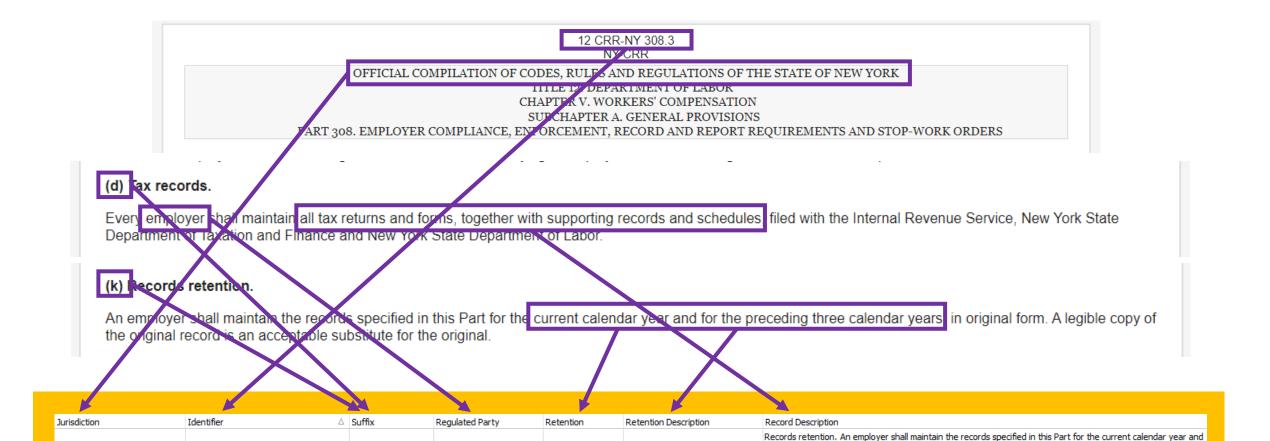
# Normalizing the Information

Making the data useful and consistent

- · Raw Data Structure
- Jurisdiction
- Identifiers
- Regulated Party
- Retention Period
- Descriptions
- Requirements
- Triggers
- Headings
- Citation Text



## **Before and After**



preceding three calendar years

CY+3

US - New York

12 NYCRR 308.3

(d),(k)

Employers

current calendar year and for the for the preceding three calendar years, in original form. A legible copy of the original record is an acceptable

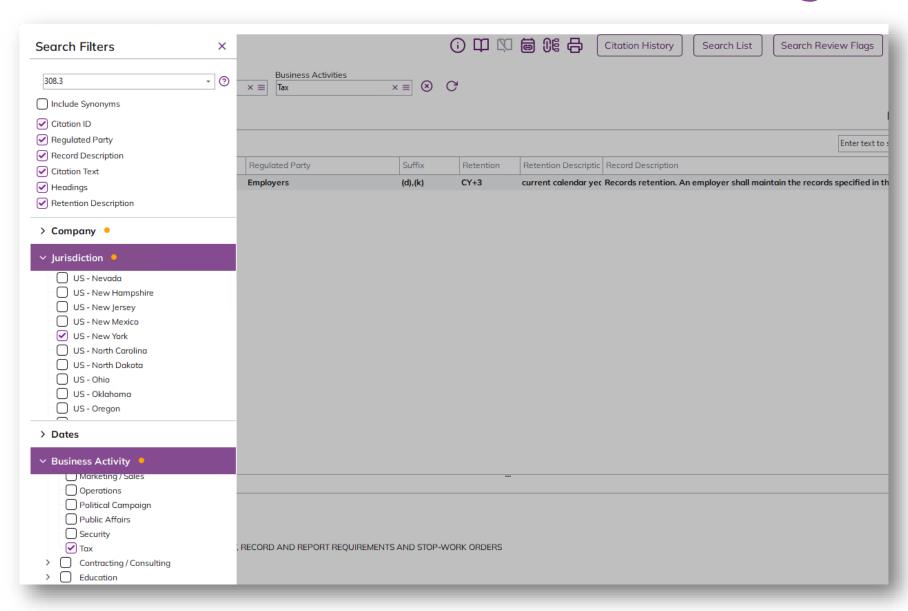
Retention period: 12 NYCRR § 308.3 subsection (k)\*\*

substitute for the original. [Tax returns and forms, with supporting records and schedules.] \*\*Zasio note:

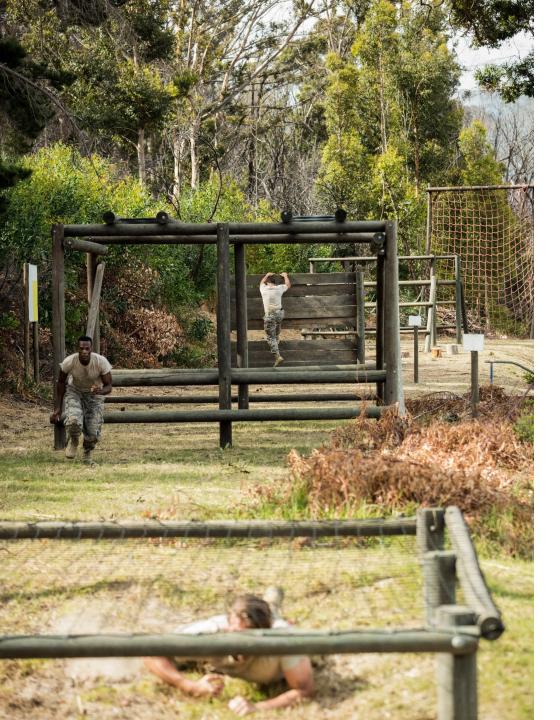
US - New York 12	NYCRR 308.3 (d),(k)			□ ×					
Jurisdiction:									
US - New York									
Citation:		Suffix:	Citation No.:						
12 NYCRR 308.3		(d),(k)	1159596						
Reg. Party:									
Employers									
Description:									
Records retention. An em	nployer shall maintain the r	ecords specified in this Part for	the current calendar year and for t	the preceding					
Status:	Retention:	Retention Description:							
Active	CY+3	current calendar year and for the preceding three calendar years							
Date Added:	ate Added: Date Updated:								
2013-07-13	2024-02-12 5:08:58 PM	2021-05-07 4:01:39 PM							
General Text Business Activity Schedules Review Flags Categories  NEW YORK CODES, RULES AND REGULATIONS TITLE 12. DEPARTMENT OF LABOR									
CHAPTER V. WORKERS' COMPENSATION SUBCHAPTER A. GENERAL PROVISIONS PART 308. EMPLOYER COMPLIANCE, ENFORCEMENT, RECORD AND REPORT REQUIREMENTS AND STOP-WORK ORDERS									
§ 308.3 Record requirements for employers									
(a) Employers must maintain at all times the records required by this rule and must produce the records when requested by the Chair pursuant to Workers' Compensation Law section 141-a.									
(b) Identity, organizational, and occupational records. Every employer shall maintain documents reflecting its: (1) Federal Employer Identification Number (FEIN) or a record of the Social Security Number (SSN) if the employer does not have a FEIN; (2) business name, including but not limited to certificate of assumed business name; (3) business form, such as corporation, limited liability company, or partnership; (4) articles of incorporation or organization, including any amendments to such articles, occupational licenses, trade licenses or certifications; and (5) a current list of the officers, partners or principals of the business.									
(c) Employment records. Every employer shall maintain employment records pertaining to every person to whom the employer paid or owes remuneration and who is an employee of the employer for the performance of any work or service in connection with any employment under any appointment or contract for hire or apprenticeship.									
(1) The employment records required by this subdivision shall indicate with regard to every such person:									
144 4 > >>1				Close					

# How it looks in Versatile

# **Clean Data = Confident Searching**







# Common Issues & Obstacles

Interpreting and Presenting

- Maintenance
- Text-granularity, what to leave in, what to leave out



## What Text to Use?

12 CRR-NY 308.3

NY-CRR

OFFICIAL COMPILATION OF CODES, RULES AND REGULATIONS OF THE STATE OF NEW YORK

HILE 12. DEPARTMENT OF LABOR

CHAPTER V. WORKERS' COMPENSATION

SUBCHAPTER A. GENERAL PROVISIONS

PART 308. EMPLOYER COMPLIANCE, ENFORCEMENT, RECORD AND REPORT REQUIREMENTS AND STOP-WORK ORDERS

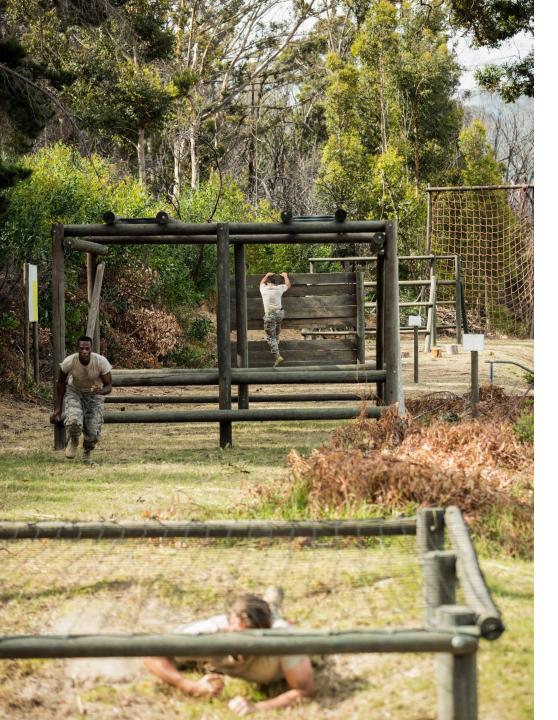
(d) ax records.

Every employer shall maintain all tax returns and forms, together with supporting records and schedules filed with the Internal Revenue Service, New York State Department or Taxation and Finance and New York State Department or Labor.

(k) Records retention.

An employer shall maintain the records specified in this Part for the current calendar year and for the preceding three calendar years in original form. A legible copy of the original record is an acceptable substitute for the original.

Juris	sdiction	Identifier △	Suffix	Regulated Party	Retention	Retention Description	Record Description
US -	New York	12 NYCRR 308.3	(d),(k)	Employers		current calendar year and for the preceding three calendar years	Records retention. An employer shall maintain the records specified in this Part for the current calendar year and for the preceding three calendar years, in original form. A legible copy of the original record is an acceptable substitute for the original. [Tax returns and forms, with supporting records and schedules.] **Zasio note:  Retention period: 12 NYCRR § 308.3 subsection (k)**



# Common Issues & Obstacles

Interpreting and Presenting

- Maintenance
- Text—what to leave in, what to leave out
- · Statutes of Limitation
- · Conditional Retention
- Conflicting Requirements
- Interpreting Requirements



# **Interpreting Requirements**

### **Simple**

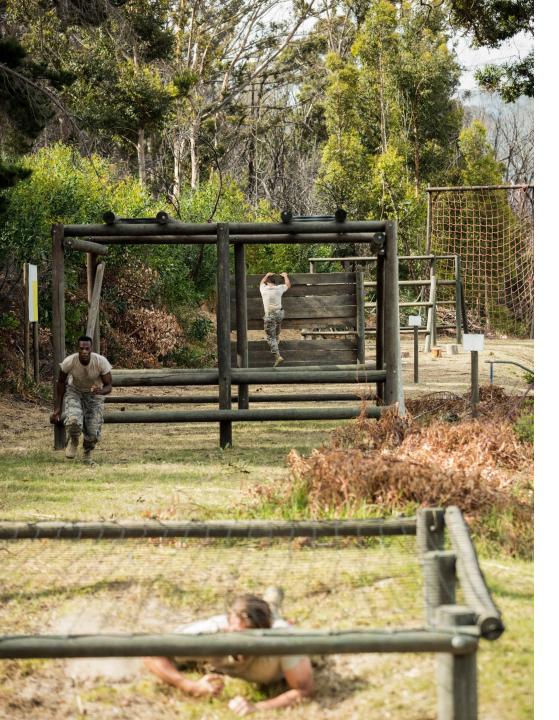
### 12 NYCRR 308.3 (k) Records retention.

An employer shall maintain the records specified in this Part for the current calendar year and for the preceding three calendar years, in original form. A legible copy of the original record is an acceptable substitute for the original.

## **Complex**

### 40 CFR § 160.195 Retention of records.

- (b) Except as provided in paragraph (c) of this section, documentation records, raw data, and specimens pertaining to a study and required to be retained by this part shall be retained in the archive(s) for whichever of the following periods is longest:
- (1) In the case of any study used to support an application for a research or marketing permit approved by EPA, the period during which the sponsor holds any research or marketing permit to which the study is pertinent.
- (2) A period of at least 5 years following the date on which the results of the study are submitted to the EPA in support of an application for a research or marketing permit.
- (3) In other situations (e.g., where the study does not result in the submission of the study in support of an application for a research or marketing permit), a period of at least 2 years following the date on which the study is completed, terminated, or discontinued.



# Common Issues & Obstacles

Interpreting and Presenting

- Maintenance
- Text-what to leave in, what to leave out
- · Statutes of Limitation
- · Conditional Retention
- Conflicting Requirements
- Interpreting Requirements
- Regional Terminology
- Cost of Sources
- Delivery and Duplicates



# Key Themes

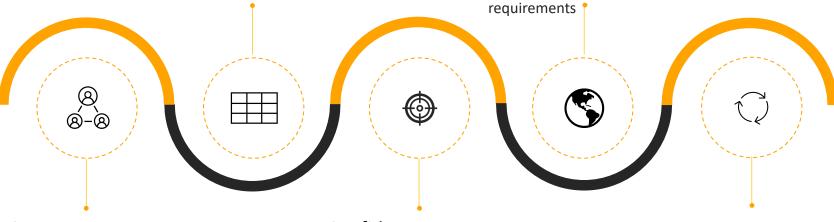
Hopefully we've demonstrated the intricacies of conducting and delivering quality legal research. Here are a few reasons Zasio's research stands out.

### Consistency

Structuring the information consistently for every citation enables thorough searching and reporting.

### Coverage

World-wide jurisdictions plus privacy, cross-border, formatting, and signagure



#### Context

Knowing how laws impact various types of business, and how they vary over different jurisdictions is key to applying the right citations.

### Confidence

Zasio research has been tested in real-world scenarios.

#### Current

Maintaining citations for ongoing relevance and applicability.

# Thank You

Questions?



# Mark Your Calendar

## **Get In Touch**

If you'd like to know more...



#### **Email**

consulting@zasio.com



### **Telephone**

+1 (800) 513-1000